



- 70 members representing 40% of Monaro production (114,000 ha, 376,000 sheep, 25,000 cattle)
- ***Aim to improve profitability and sustainability of Monaro Farming***
- 20 agribusiness members and partnerships with R,D&E organisations
- 8 Board Members (4 producers, 4 from industry)
- Thankful for support from CMA & LLS



Keys To Managing Business Risks

1. Low Cost Of Production
2. Profitable
3. Flexibility For Seasonal Conditions
4. Simple/Robust Production Systems
5. Sustainable Resource Base

Five Key Programs

1. Seasonal Outlooks
2. Soils Club
3. Financial Benchmarking
4. Wether Trial
5. Trainee Program

New Initiatives

Soil Probes

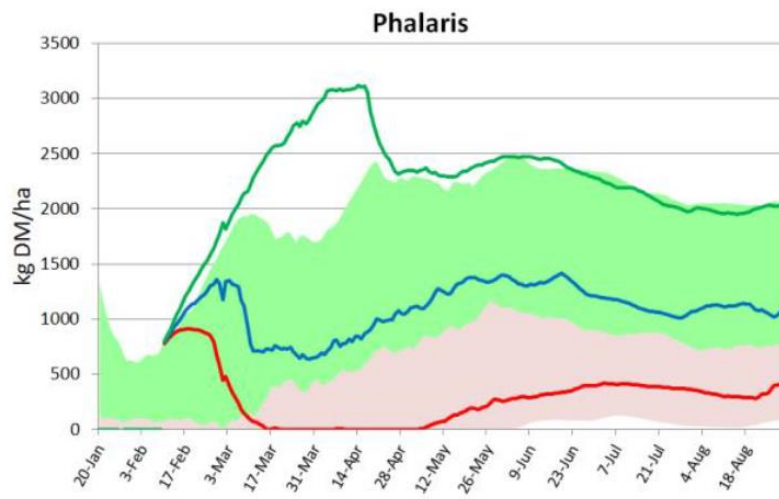
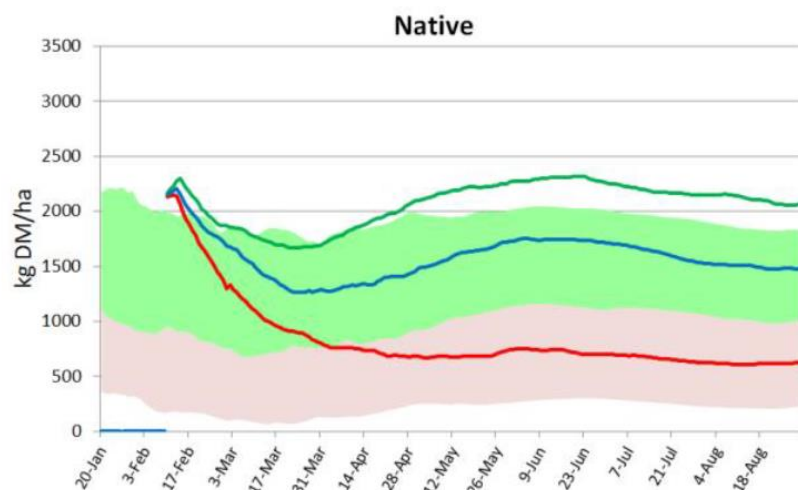
Weather Stations

Worm Club

Finishing Systems

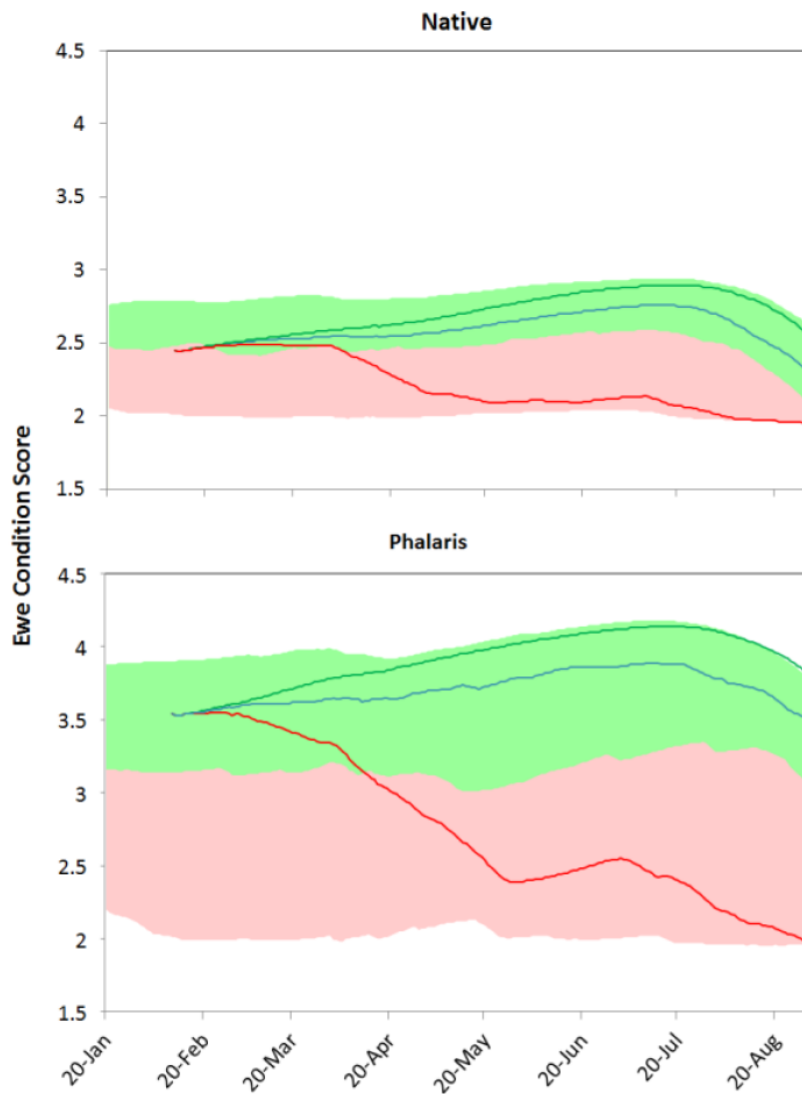
Seasonal Outlooks

Figure 9. Projected green available herbage (kgDM/ha) relative to historical variation.



Seasonal Outlooks

Figure 10 Projected ewe conditions score relative to historical variation. Green shading is the area between the historical median and 90th percentile while light red shading is the area between the historical median and 10th percentile.



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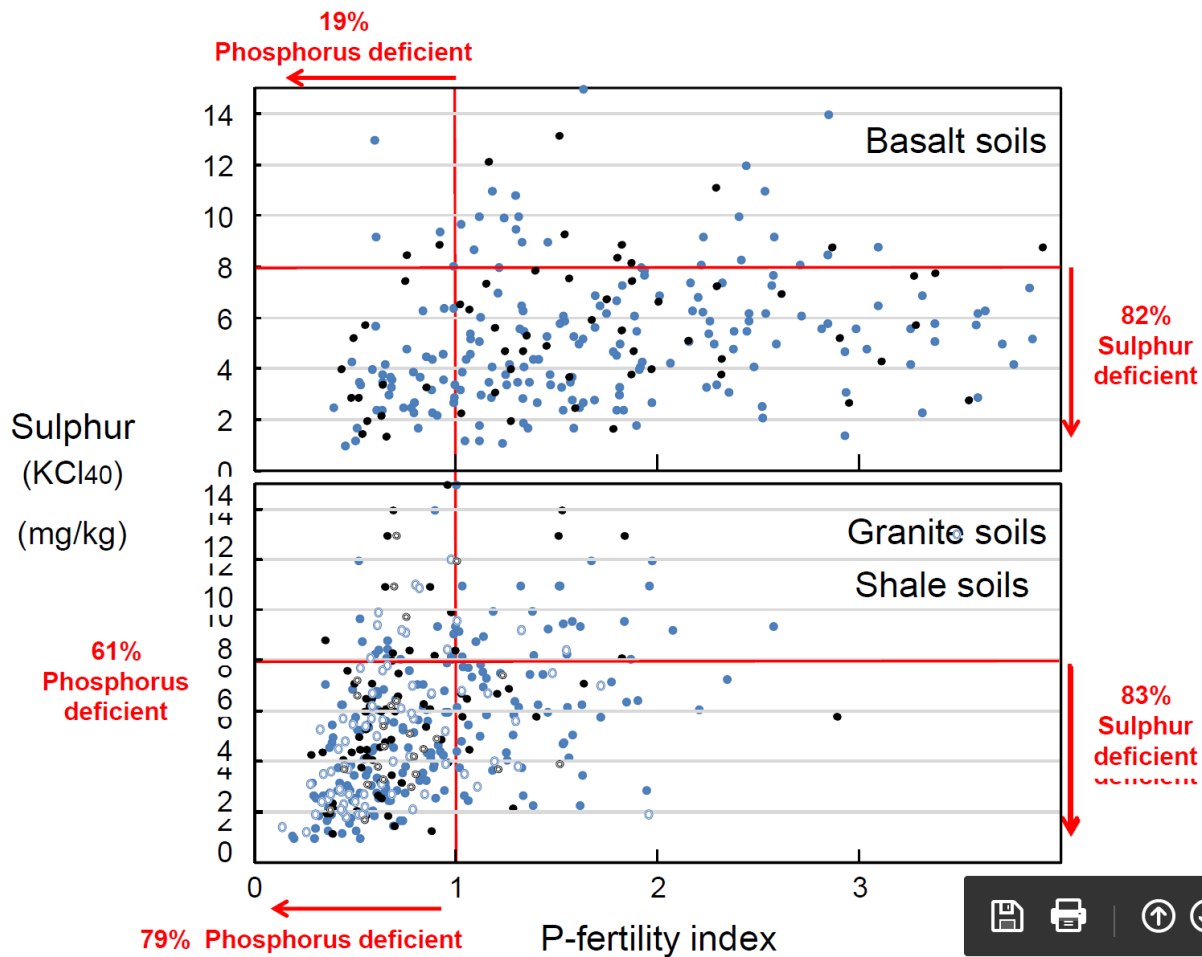
Soil Probes

Weather Stations

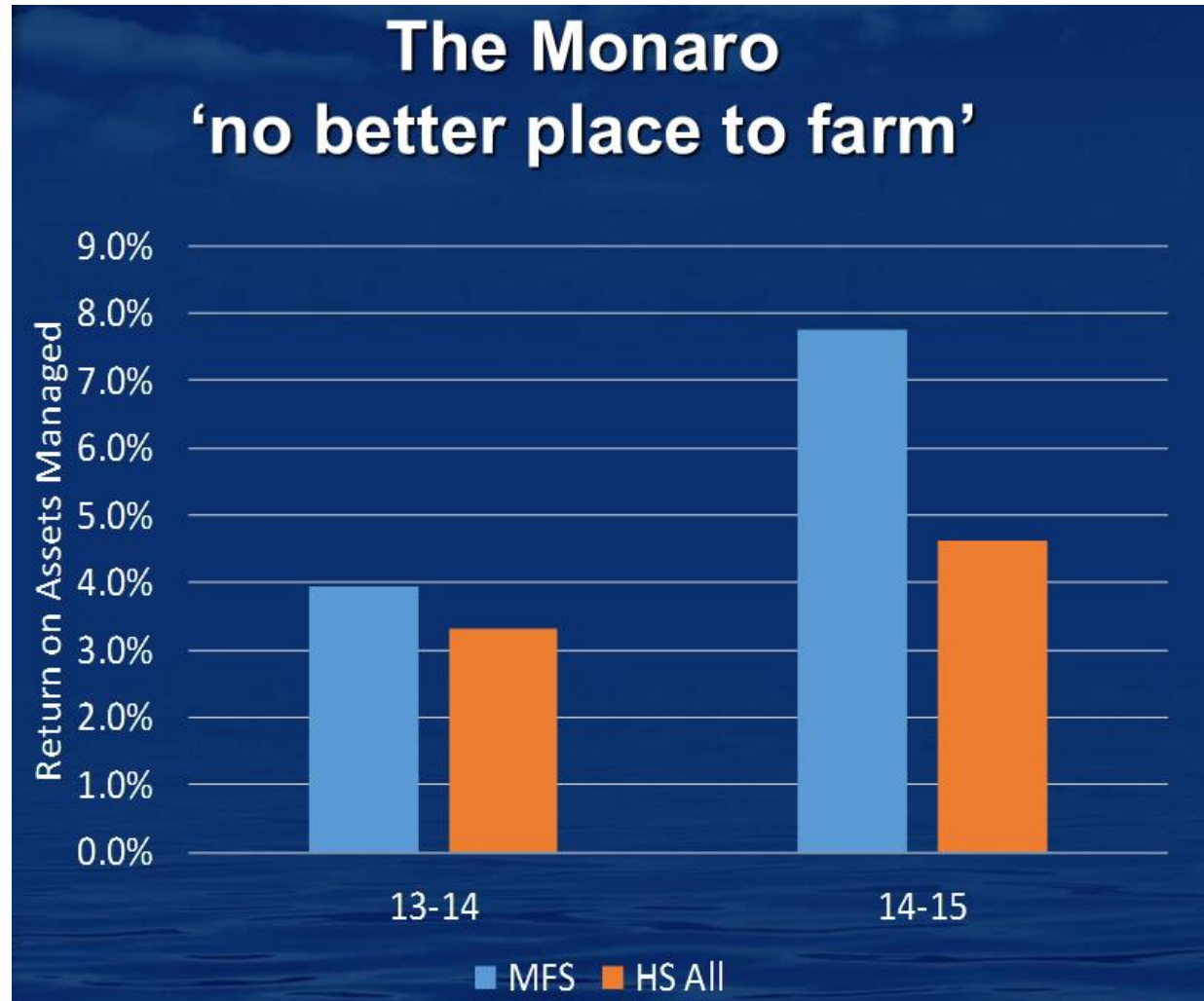
Worm Club

Finishing Systems

SOILS CLUB

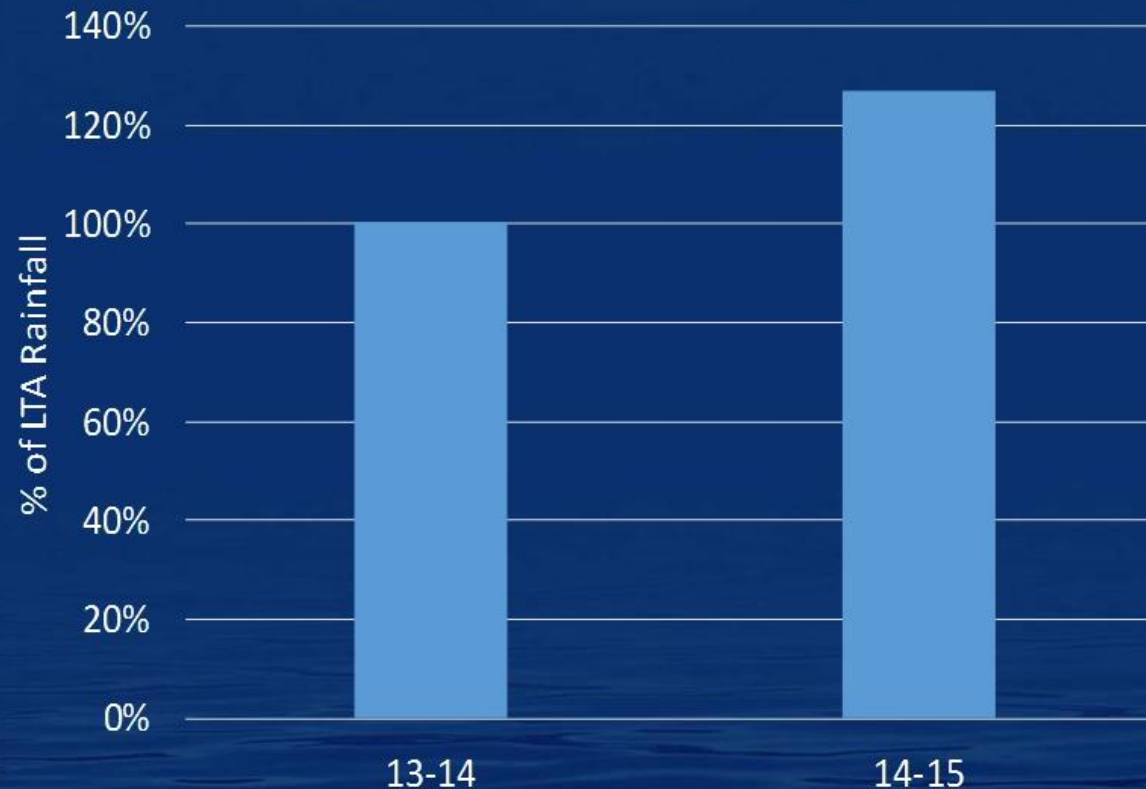


Financial Benchmarking



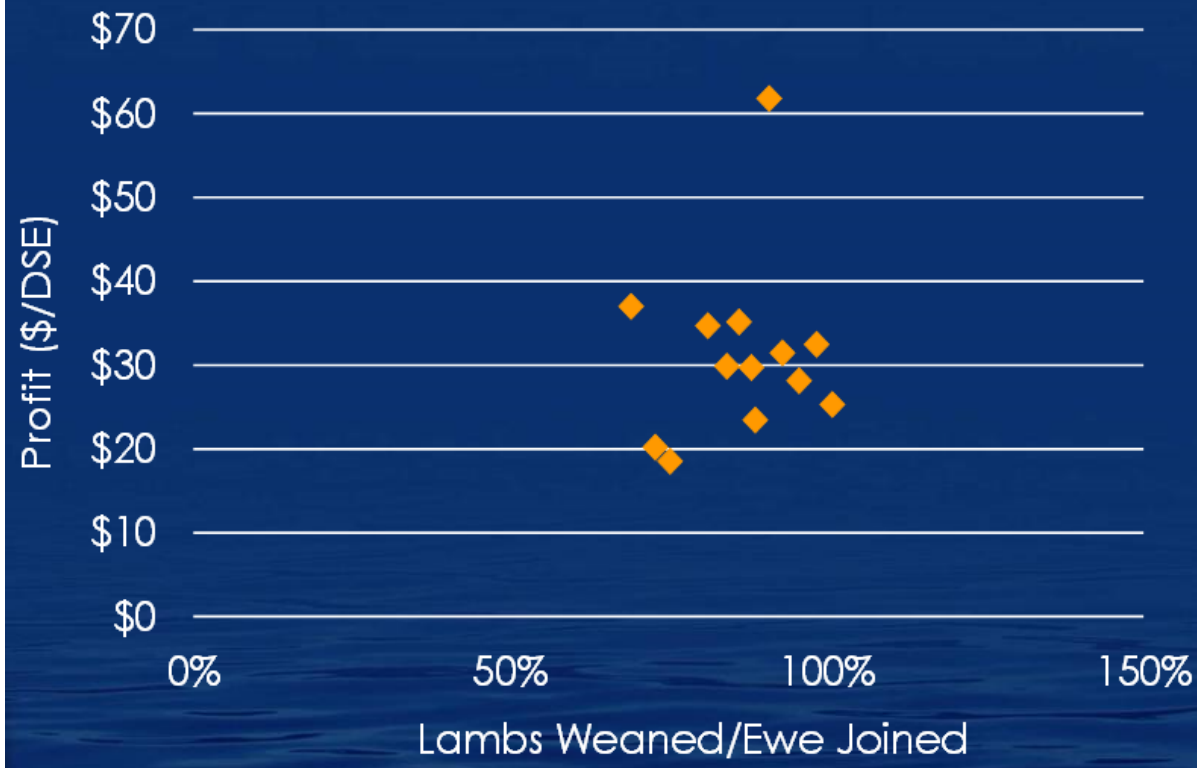
Financial Benchmarking

We have not benchmarked the full range of seasons yet

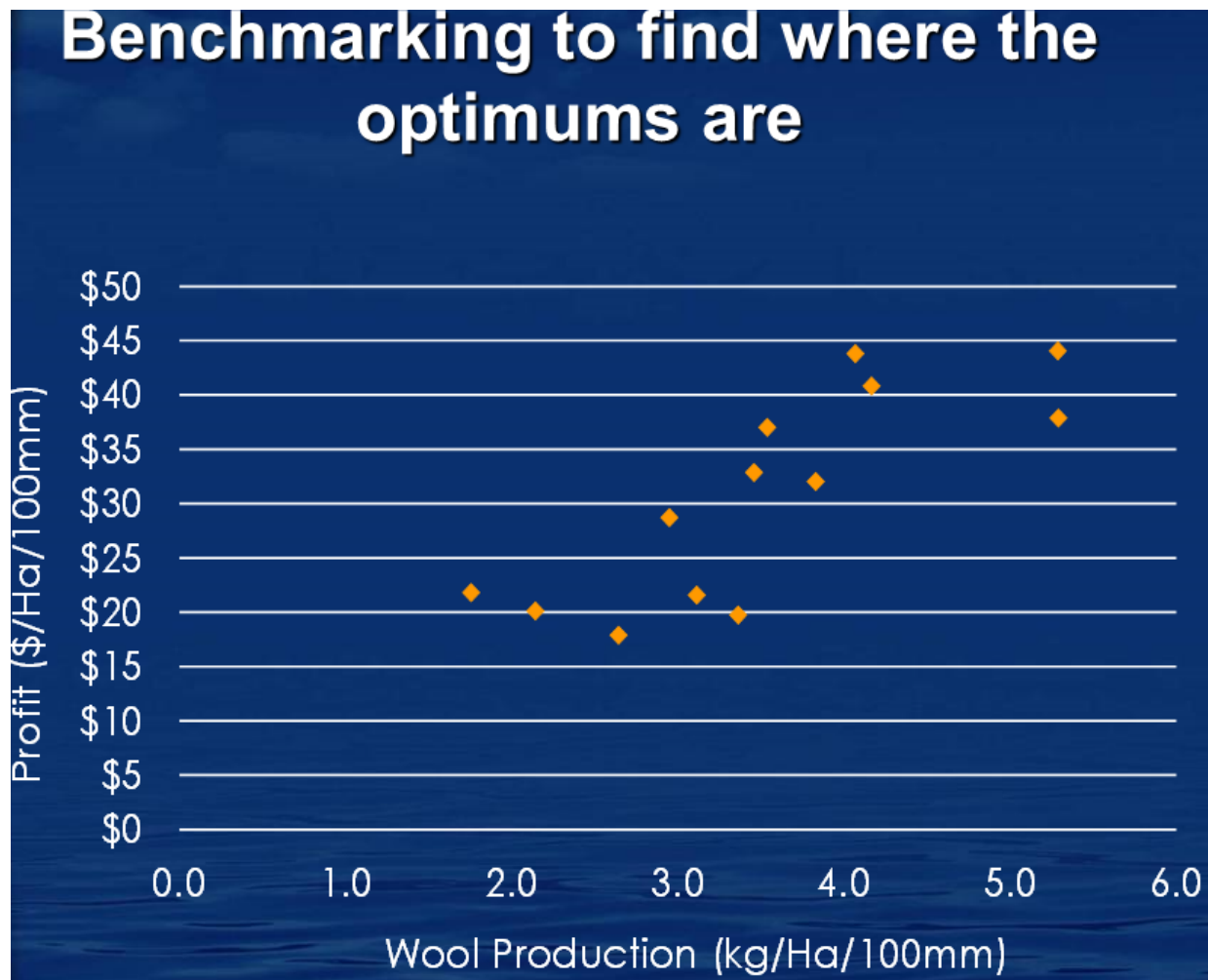


Financial Benchmarking

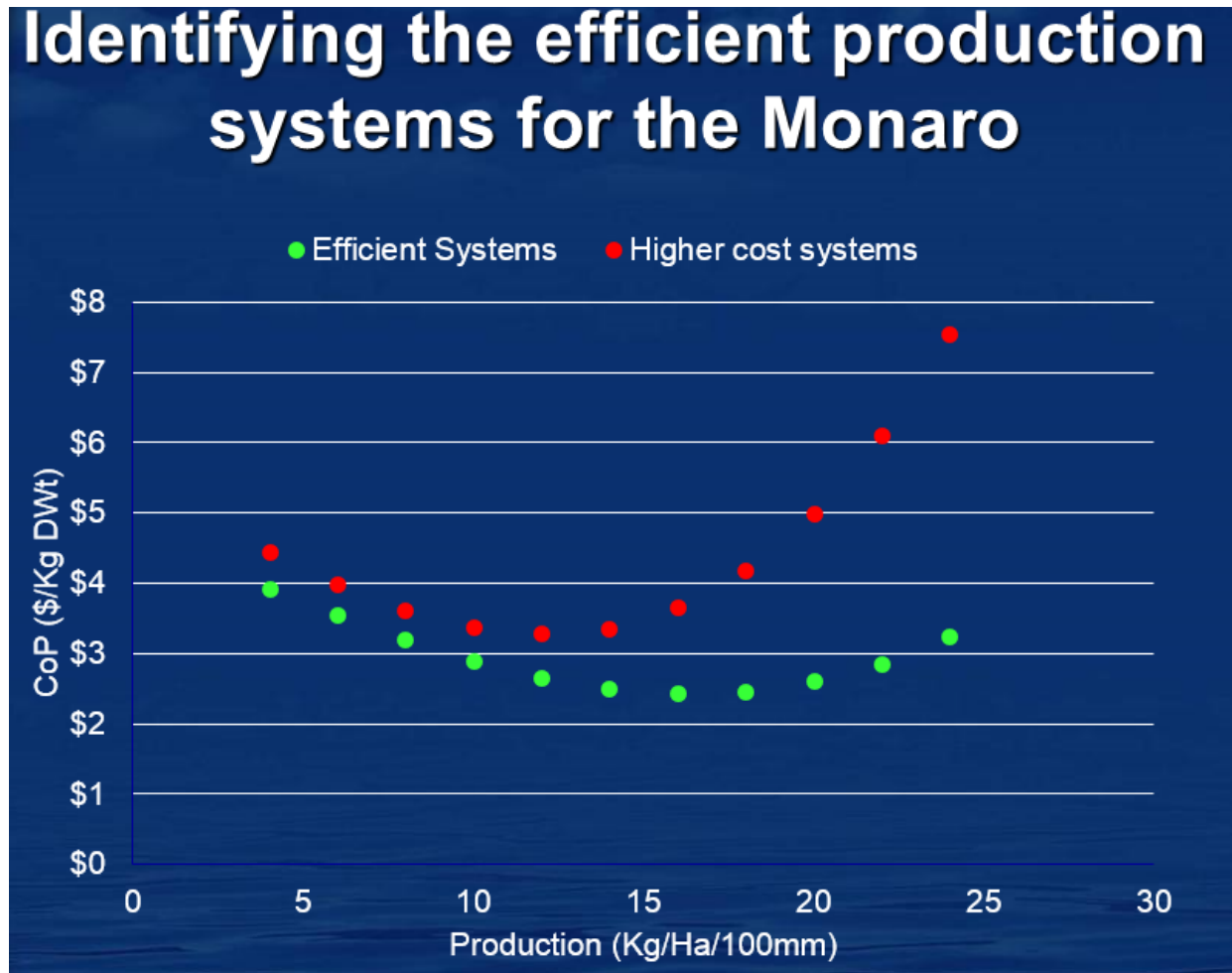
Benchmarking to find the issues that are driving margins



Financial Benchmarking



Financial Benchmarking





MONARO FARMING SYSTEMS

What might be different about the Monaro

- Optimum stocking rates relative to rainfall may be lower.
- Optimum lambing/calving dates will be different.
- Most suitable target markets might be different.

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